



VyOS

The universal networking platform



inMeeting

/ VYOS SUCCESS STORY

VyOS and inMeeting JSC: Pioneering Advanced Networking Solutions for Video Management Systems

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Introduction

inMeeting JSC, headquartered in Hanoi, Vietnam, is a pioneering Video Management System provider, facing the challenge of establishing a robust, high-bandwidth network infrastructure to connect camera field-devices to central VMS systems efficiently. Their journey with VyOS began in search of a cost-effective, reliable solution to replace expensive traditional networking options.

The Challenge: Crafting a Resilient Network Architecture

The high cost and inefficiency of leased line services were significant hurdles for inMeeting JSC as they scaled their operations. The need for a secure, reliable, and cost-effective networking solution was paramount to support their extensive video management solutions across Vietnam.



Discovering VyOS

VyOS was chosen after a meticulous year-long evaluation, including a pilot project with 60 full HD cameras in Hanoi. The platform's standardized IPSEC VPN over FTTH technology and the team's familiarity with Vyatta made VyOS an obvious choice for inMeeting JSC's requirements.

Implementation and Deployment

The deployment of VyOS was executed seamlessly within hours, thanks to its intuitive CLI. This rapid deployment allowed inMeeting JSC to quickly establish a robust network infrastructure critical for their surveillance projects, especially in the banking sector.

Impact on Operations

VyOS significantly improved inMeeting JSC's network infrastructure, reducing networking costs by more than ten times while maintaining high reliability and security. This cost efficiency and performance enhancement were crucial in winning several prestigious projects, marking a significant milestone in their growth trajectory.

User Experience

Phạm Quang Huy, Product Manager at inMeeting JSC, highlighted the reliability and ease of use of VyOS, praising its significant impact on the company's operational efficiency and competitiveness in the market.



Long-term Benefits

After six years of using VyOS, inMeeting JSC continues to benefit from its reliability, cost-effectiveness, and enhanced network performance. The company looks forward to exploring additional features for automation, management, and real-time traffic rerouting to further enhance their network infrastructure.

Conclusion and Future Outlook

The partnership between inMeeting JSC and VyOS has been transformative, enabling inMeeting JSC to overcome significant network infrastructure challenges and cement its position as a leader in the video management system market in Vietnam. This collaboration exemplifies the potential of strategic technology partnerships in achieving operational excellence and market leadership.

About inMeeting JSC

inMeeting JSC, located in Hanoi, Vietnam, is at the forefront of providing Video Management Systems and solutions, specializing in creating high-bandwidth, reliable network infrastructures for camera field-devices and VMS systems. Their innovative approach and technical expertise have positioned them as a key player in Vietnam's surveillance and security sector.

